



## ***NEWS RELEASE***

**FOR RELEASE SEPT 1, 2005 AT 7:10 A.M. PDT**

**CONTACTS: Christina Lanier**  
**Public Relations Director**  
Hotel Information Systems  
Telephone 1-813-949-4153  
[christina.lanier@hotelinfosys.com](mailto:christina.lanier@hotelinfosys.com)

**Philip van Dijk**  
**Publications Editor**  
CondotelWare  
Telephone 1-801-444-3113  
[phil.vandijk@timeshareware.com](mailto:phil.vandijk@timeshareware.com)

### **Hotel Information Systems and CondotelWare Collaborate to Serve Mixed-Use Condo-Hotels**

Lake Forest, California (September 1, 2005) - Hotel Information Systems, a division of MAI Systems Corporation (MAIY.PK) announces they have chosen CondotelWare software to provide its condo-hotel clients with the most robust and easy-to-use condo-hotel software on the market. This relationship allows both companies to focus on their core competencies and deliver an end-to-end solution for condo-hotel operators.

“Condo-hotels today are one of the most alluring products in the real estate market. Many of our existing properties, as well as future prospects, require functionality that manages the complexities of the owner and guest. CondotelWare and Hotel Information Systems have developed a very sophisticated integration that seamlessly manages the reservation, fee allocations, revenue tracking and distribution, tax reporting, owner statements, and securities adherence” stated W. Brian Kretzmer, President & CEO, Hotel Information Systems.

“The timing for this collaboration is right,” says Timo Jones, President and Chairman of the Board, CondotelWare. “The condominium hotel market is booming, and our company has a ten-year track record as the leading sales and management software provider for multi-ownership resorts. We put our experience to use to develop a system that streamlines the complex operations of condo-hotels. The integration provides all the tools needed to run a successful condo-hotel.”

“Everyone seems to want to get into the condo-hotel business, but they are facing the complexity of managing these resorts,” says Allen Rice, Director of Business Development, CondotelWare. “CondotelWare is the only company that has designed a product specifically for the condo-hotel market. The combination of the applications makes managing any condo-hotel easier, from rental rotation to revenue distribution to owner accounting. CondotelWare integrated with epitome PMS does it all.”

**More More More**

### **About Hotel Information Systems**

Hotel Information Systems, Inc. is a wholly owned subsidiary of MAI Systems Corporation (MAIY.PK). Hotel Information Systems provides total enterprise management solutions, improving critical operations and profitability for global hotel organizations. For a complete demonstration or additional information about epitome Enterprise Solutions, please contact a Hotel Information Systems Client Solutions Representative at 1-800-497-0532 or visit the Hotel Information Systems Web site at [www.hotelinfosys.com](http://www.hotelinfosys.com).

### **About CondotelWare**

CondotelWare, from the makers of TimeShareWare, is the first full-service system equipped to manage condo-hotel properties. The software is designed to improve operations and profitability - with applications in owner accounting, reservations, property management, rental rotation, and owner relations. For more information, call 801-444-3113 or visit [www.condotelware.com](http://www.condotelware.com).

###