



## **Squirrel Systems and Hotel Information Systems Bring Epitome of Technology Innovation to the Hotel Industry**

*The companies join to offer break-through integrated Property Management System and Point of Sale System solution to the global market*

### **FOR IMMEDIATE RELEASE.**

Vancouver, BC and Lake Forest, CA – June 19, 2006 - Squirrel Systems and Hotel Information Systems today announced a strategic technology alliance. Under this partnership, the two companies will provide customers with a new solution through a seamless integration of industry leading Hotel Information Systems' Property Management System (PMS) and Squirrel Systems' Point of Sale (POS) technology. The new offering, called epitome Food and Beverage Management System Powered by Squirrel Systems, is available immediately internationally.

The epitome Food and Beverage Management System Powered by Squirrel Systems provides customers with the ability to easily access a spectrum of quality enterprise management tools previously not seen in a single solution within the hotel industry. It includes the fully modular and highly scalable SquirrelOne POS, which provides customers with access to powerful management tools and on-demand access to real-time information, aiding better business decision making. Squirrel technology also helps hotels reduce payment handling costs with fast transaction processing through a highly secure managed-network. The Hotel Information Systems' epitome.NET PMS included within the new offering provides customers with the ability to deploy one comprehensive Property Management System for any operation, from a single property to the largest chain. This true Internet-native application provides hoteliers with a flexible, cost effective technology platform that drives positive results.

"Our companies have many synergies that will translate into superior service and bottom line benefits for our mutual clients. We have already begun to experience very positive results from our partnership with Squirrel Systems and we believe that the two companies and the applications will exchange information at a level never before implemented in the hospitality industry," says W. Brian Kretzmer, CEO and President, Hotel Information Systems.

"Organizations in the hotel industry have expressed a great need for technology which can act like a trusted partner in their day-to-day tasks—allowing them to provide great customer service time and again. This must occur in tandem while being easy to use, reliable and flexible in order to support these customers as their needs change," says Barry Logan, president, Squirrel Systems. "Our collaboration with Hotel Information Systems is a direct response to addressing these customer needs. Squirrel Systems is very excited to work with this respected organization on solving hotel customer pain points and delivering true business value for years to come."

By adopting epitome Food and Beverage Management System Powered By Squirrel Systems, customers will be able to use a solution which provides the tools and connectivity needed to respond to increasingly demanding booking sources and optimize processes around relationships, particularly those focused on guests. An integrated, intuitive interface for the software, IP connectivity and the ability to cross-load the programs, will ensure users will be able to access both PMS and POS features seamlessly at any time. Customers will also benefit from a simplified

product support. Rather than having to contact two companies they will be able to turn to Hotel Information Systems' service team, recognized throughout the industry for its outstanding service quality, for any needs.

"In the incredibly competitive hotel industry, customer service excellence is a must for any organization wishing to succeed. This is why we're so thrilled to work with Hotel Information Systems to provide customers with a new tool set, which will help hotel organizations to not only save time and costs associated with enterprise management, but most importantly allow them to focus on their main priority—their guests," says Michael Fodor, Western Director of Sales, Squirrel Systems.

### About Hotel Information Systems

Hotel Information Systems delivers solutions developed using the only tools available today for flexible enterprise computing, Java and .NET. The corporate consolidation and on-property management solutions enable hoteliers to focus on relationships, support sales and marketing goals, and implement decisions in a rapid change environment. The Company's highly skilled, customer-focused staff provide expert assistance to clients when integrating their business processes with their partners, suppliers and customers, leveraging existing IT investments and implementing a solid technology foundation to add functionality at their own pace. With years of hospitality experience, open standards development methodology, scalable architecture, and best business practices, Hotel Information Systems provides clients with solutions for sustainable competitive advantage. For a complete demonstration or additional information about Hotel Information Systems' core and epitome Solutions, please contact a Hotel Information Systems Client Solutions Representative at 1.800.497.0532 or visit [www.hotelinfosys.com](http://www.hotelinfosys.com).

### About Squirrel Systems

Squirrel Systems is a leading total solutions provider of point of sale and management systems for independent and chain establishments, including restaurants and food and beverage operations in hotels, resorts and clubs. Headquartered in Vancouver, Squirrel Systems and Squirrel Systems Canada are privately held companies. In its 20 years of profitable operation, Squirrel has earned a reputation for innovation and excellence by meeting and exceeding the needs of more than 10,000 customers with 50,000 installed Squirrel workstations. As the first company to introduce touch-screen ordering into the restaurant market, it has a long track record as an innovator. To learn more about Squirrel, visit [www.squirrelsystems.com](http://www.squirrelsystems.com).

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